

# EXCELLENCE INSIDE IN CUSTOMIZED DESIGN



**EXCELLENCE INSIDE**  
OFFERS YOU THE POSSIBILITY  
OF YOUR INDIVIDUAL DESIGN.

## OEM PRODUCTS

PUT YOUR STAMP ON OUR EXPERTISE.

Successful cooperation in the sale of OEM products  
is based on trust.

SCHÖLLY is a pure OEM manufacturer, offering worldwide no own branded medical product. To ensure that your brand enjoys a high reputation on the market, we supply products that surgeons are pleased to use.

These products are the perfect high-quality addition to your portfolio and support your brand in an excellent manner.

In order to adapt the appearance of the products to your needs, we develop the appropriate design together. Based on your planned annual purchase quantity, you have various possibilities for the selected products. The higher the quantities ordered, the more options are available to you.

### Two different product and design set-ups.

In addition to the design of the products, you can also decide which configuration fits best to your target group.

Select between [Visualization Package](#) and [Tower Solutions](#). Each offers you a different set-up. Please find the description of the packages on the following pages.



This design creation is intended to give you an idea of what the SCHÖLLY OEM Products program is all about. The color possibilities are almost unlimited.

# VISUALIZATION PACKAGE

## Products for excellent visualization

Combine a state-of-the-art medical endoscopy camera, a light source with latest LED technology and high color rendering index with fine endoscopes and you will have a perfect visualization chain made by SCHÖLLY. As one of the leading OEM manufacturers in medical endoscopy we are always guided by our motto to create competitive, economically attractive products whose quality you can rely on completely.

### CAMERA SYSTEMS FOR ENDOSCOPY

#### With crystal-clear picture quality

Depending on the controller configuration, you can choose between video recording, image capturing, selective algorithms, auto light control, and other features as well as between a variety of different camera heads. This multi-connectivity makes the FlexiVision cameras special. Independently of the brilliant image quality they offer.

### LIGHT SOURCES AND LIGHT GUIDES

#### LED technology at lowest cost of ownership

The major benefit of LED modules is their exceptionally long life. Additionally they offer high light output and are more energy saving and environmentally friendly than their xenon or halogen counterparts. Robust light guides, available in different diameters and lengths, complement our light sources perfectly.

### ENDOSCOPES

#### First-class images

Our high quality endoscopes deliver clear sharp and contrast-rich imaging with natural color rendering. The high definition resolution they offer can be transferred through our FlexiVision camera systems to the monitor without loss of quality.



## EXCELLENCE INSIDE IN VISUALIZATION.

### DETAILS VISUALIZATION PACKAGE

This product and design set-up is aimed at companies that need for their customers an excellent visualization system in a customized design.

These are the options for the Visualization Package:

#### Design Options



The housing and frame shape of the devices is defined; frame color, front foil design and display color are selectable. Depending on the order volume, you can choose between a fast and easy sticker solution and an individual design foil.

However, there is no corresponding design for pumps and insufflators. If you need these products, we recommend the tower solution on the next page.

Individualized instructions for use are also part of our customization services. A suitable kit (language/medium) will be offered to you depending on your demand.

#### Registrations



Two registrations forms are available.

- You can sell the products under your name, using our registration. We are the legal manufacturer of the products.
- Or you register the products under your name and sell the products as manufacturer.

#### Services



Our international service network is at your disposal for these products. Additionally we would be pleased to train your technicians in order to give basic information on maintenance and smaller repair work. If you need support to launch the products in your market, our sales team is ready to assist.

More information can be found in our service brochure and website.



## TOWER SOLUTION: A SCHÖLLY - WOM COOPERATION

### Medical devices for endoscopic applications

WOM and SCHÖLLY, two leading OEM manufacturers offer you the possibility to create a complete top-level tower solution for endoscopic applications. In addition to a coordinated device design you will receive a joint service concept and a consistent registration landscape. Take the best out of breed and delight your customers.

### CAMERAS, LIGHT SOURCES AND ENDOSCOPES MADE BY SCHÖLLY

#### CAMERAS

##### No compromise in image quality

The medical endoscopy cameras from SCHÖLLY offer crystal-clear image quality with highest sensitivity. Proven and confirmed by many users.

#### LIGHT SOURCES AND LIGHT GUIDES

##### Technology at its best

Long-lasting LED technology for light sources with exceptional features, made by SCHÖLLY.

#### ENDOSCOPES

##### First-class images

Endoscopes by manufacturer – many times proven – deliver clear sharp images.



### PUMPS AND INSUFFLATORS MADE BY WOM

#### INSUFFLATORS

##### Quality at its best

WOM is the worldwide market leader for insufflators. The devices are distinguished by their user-friendly operational design and the highest safety standards.

#### PUMPS

##### Reliability, safety and ergonomic handling

The pumps from WOM are the right choice for all MIS applications which demand the highest degree of safety combined with the greatest possible level of comfort.



## EXCELLENCE INSIDE IN VISUALIZATION.

### DETAILS TOWER SOLUTION

This product and design set-up is aimed at companies that need a complete tower solution for their customers and would like to combine best products under one design.

These are the options for the Tower Solution:



#### Design Options

The housing and frame shape of the devices is defined; frame color, front foil design and display color are selectable. Depending on the order volume, you can choose between a fast and easy sticker solution and an individual design foil.

Individualized instructions for use are also part of our customization services. A suitable kit (language/medium) will be offered to you depending on your demand.



#### Registrations

You can sell the products under your name. WOM and SCHÖLLY keep the registrations and are the legal manufacturers of the products. Pre-registered products in main markets and a consistent registration concept will support you for fast market entries.



#### Services

In order to support you in repair and maintenance questions, WOM and SCHÖLLY will submit you a joint service concept, depending on which services you need in which countries. The international service networks of both companies are at your disposal for the specified products.

#### Contractual Partners

You will receive harmonized commercial conditions. It is not possible to conclude only one contract for the tower solution. Both companies are obliged to support you as best as possible. Not only for their products but also if you have additional demands for e.g. monitors and carts.



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